



2023 Grain Merchandising Course
Agenda
Thursday, March 16

Location:

Consolidated Grain & Barge
3164 Southside Avenue
Cincinnati, OH 45204

9:00 a.m.

Welcome and Introductions

Intro to the Futures and Cash Markets

Kendra Dauer, StoneX Financial Inc.

Break

Grain Origination Tools

Kendra Dauer, StoneX Financial Inc.

Global and Local Influences on my Cash Bid

Chris Hager, Sunrise Cooperative

Lunch

Spreads, Carries, Hedges, OH MY!

Kendra Dauer, StoneX Financial Inc.

Grain Merchandising Simulation

Kendra Dauer, StoneX Financial Inc.

Facility Tour

4:00 p.m.

Adjourn



2023 Grain Merchandising Course
Agenda
Thursday, March 23

Location:
Mennel Milling
319 S. Vine Street
Fostoria, OH

9:00 a.m.

Welcome and Introductions

Day 1 Review

Grain Merchandising Panel – Cristen Cramer, moderator

Randy Eisel, Stryker Farmer's Exchange

Chad Rosebrook, Legacy Farmers Cooperative

Grover Van Hoose, Mennel Milling

How Operations Ties Into Merchandising

Cristen Cramer, Legacy Farmers Cooperative

Grain Inventory Merchandising Simulation

Lynnsey Maassel, Gerald Grain Center Inc.

Lunch

Become More – Efficient and Effective Communications

Janice Welsheimer, Ohio AgriBusiness Association

Market Outlook

Kendra Dauer, StoneX Financial Inc.

Facility Tour

4:00 p.m.

Adjourn