

# Ohio Farm Bureau Federation Job Description

  X   Exempt

       Non-Exempt

Date Written   April 2019  

<b>Job Title:</b>	<b>Organization Director</b>
<b>Person in Position:</b>	
<b>Reports To:</b>	<b>Regional Supervisor</b>
<b>Department:</b>	<b>Membership</b>
<b>Territory:</b>	<b>As Assigned</b>
<b>Pay Band:</b>	<b>5</b>
<b>Company Vehicle:</b>	<b>Yes</b>

**POSITION SUMMARY: Provide quality professional service and support to county boards and volunteer leaders to meet the needs of the membership relative to established organizational goals and objectives, consistent of OFBF Strategic Plan.**

## **Primary Duties:**

- 1) Provide leadership and direction to County Farm Bureaus for the purpose of improving the strength, effectiveness, and visibility of the organization in pursuit of stated Ohio Farm Bureau and County Farm Bureau goals and programs.
- 2) Achieve membership growth through multiple strategies including an annual volunteer membership campaign, direct sales and strong partnerships.
- 3) Work with county leaders to recruit new volunteers and provide leadership opportunities and training to develop and enhance volunteer leadership skills.
- 4) Develop and enhance relationships with Nationwide, legislators, governmental agencies, agribusiness, local businesses, community groups and other strategic partners
- 5) Assist the county board to oversee county finances and develop an annual budget aligned to county goals and annual audits.
- 6) Responsible for managing the local Farm Bureau office, including but not limited to personnel, data management, finances, and correspondence.

## **MINIMUM EDUCATIONAL EXPERIENCE QUALIFICATIONS**

- **Bachelor's Degree**

## **MINIMUM SKILL QUALIFICATIONS**

- **Proficient in basic computer skills**
- **Organizational skills**
- **Capacity to motivate, enthuse and recognize volunteers**
- **Public speaking abilities**
- **Financial and marketing knowledge**

**MINIMUM OTHER QUALIFICATIONS**

- **Must have and maintain a valid driver's license.**
- **Must live in a County in the Organization Director Territory.**

**PREFERRED QUALIFICATIONS**

- **One (1) to two (2) years work experience in a business environment**
- **Knowledge or experience in agriculture.**

\_\_\_\_\_  
Employee Signature

\_\_\_\_\_  
Date

The employee's signature indicates that the description has been reviewed with the employee and that employee is aware of duties for which employee is responsible. Management has the right to change or add duties at any time.

04/19  
PAL/wjc