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Chris and Andrew attended the ASAE Annual Conference, held in Columbus.



Member Visit - Ray C. Sprosty Bag Corporation - Smithville, Ohio



Janice and Nicole supplied water bottles to exhibitors at Farm Science Review.

Updates from the CEO

Chris Henney, President/CEO



Harvest is upon us, or should be... This year has been a strange one! Much of our crop in Ohio was delayed in being planted, if it was planted at all.

That means much of the crop is maturing later than normal this fall. Couple that with 90-degree days in the first week of October and it makes for a very strange year indeed!

You've heard from me before and this message is no different. This year's planting issues will be felt through out Ohio and our country for some time to come. Grain elevator businesses in northwest Ohio are anticipating 30 – 50% less bushels of corn and soybeans this fall. Over a million acres of crop land went unplanted in that area of

our state. Farmers will likely see federal disaster assistance, but Ohio's rural agribusinesses providing services and supplies to those farmers won't see much of that assistance pass through. Farmers either returned products or simply didn't need to buy as much seed, fertilizer and other crop inputs as they normally would this year.

If you are interested in learning more about what this year's planting disaster means for the agribusiness industry, please contact me. I can connect you with businesses in your district to share firsthand how this is affecting them. You can reach me at chenney@oaba.net or 614-326-7520.

Shelby, Mount Gilead and New Waterford Residents to Receive 2020 Awards

The Ohio AgriBusiness Association is pleased to announce the recipients of the 2020 Industry Excellence Awards:

- 2020 Excellence in Customer Service – Charles Hebble, Mid-Wood, Inc. (Shelby, Ohio)
- 2020 Achievement as an Emerging Leader – Karie Staley, Central Ohio Farmers Co-op, Inc. (Mt. Gilead, OH)
- 2020 Excellence in Safety & Stewardship – Cindy Ridzon, Witmer's Feed & Grain, Inc. (New Waterford, OH)



Charles Hebble



Karie Staley



Cindy Ridzon

OABA president and CEO. "These leaders set a high standard that agribusiness employees across all levels should aspire to achieve."

More information about the awards and recipients can be found at bit.ly/OABA-Awards2020.

Details on the 2020 Industry Conference are available at www.oaba.net/events_conference.

Award recipients will be recognized at the 2020 OABA Industry Conference on Jan. 30. The 2020 Industry Excellence Awards are sponsored by ABIS/J.H. Ward Agency.

"It is a great honor to recognize outstanding individuals in our industry," said Chris Henney,

Read more OABA news and learn more about the association by visiting oaba.net.



Participants Prepare for 2020 at Agronomy College

At the 2019 FSR Agronomy College, more than 50 agronomists, Certified Crop Advisers and custom applicators gained insight on current agronomy issues. This year, topics focused on challenges of the 2019 growing season and the opportunities moving into 2020 and beyond. Featured speakers include Fred Whitford of Purdue University; Pierce Paul, Tony Dobbels, Kelley Tilton, Anne Dorrance and Alex Lindsey of Ohio State University.

This is the fifth year for the Agronomy College, hosted in partnership with OSU Extension. Held a week before the annual Farm Science Review, the event is designed to bring together agronomists with Ohio State Extension staff to share the most recent agronomy research.



OABA Members Golf for Ag Scholarships

The Ohio AgriBusiness Association Educational Trust held its Golf for Scholarships scramble on Aug. 21. Nearly 115 golfers came together at the Shelby Oaks Golf Club in Sidney to support the OABA Educational Trust scholarship fund.

During lunch at the event, **OABA was proud to recognize Paul Borders, Sidney Manufacturing Company, as 2019 Golf for Scholarships Honoree, pictured here with Chris Henney and Walter Paxton.** Congrats to the low gross team: Eric DeLong, The DeLong Co., Inc. and Jarrod Sullivan, Galaxy Sulfur; and the low net team: Greg Sanford, Verdesian Life Sciences, Joe Bailey and Tim Bailey, past Honoree.



OABA Seeking Emerging Leaders for 2020 LAUNCH Leadership Program

Agribusinesses continually compete with all industries to recruit and retain the best talent, but there is also a need to invest in those who are already passionate about agriculture. Emerging agribusiness leaders can build their skills through **LAUNCH – Leaders Achieving Unexpected New Career Heights** – to rise to the challenges and opportunities facing agribusinesses today and tomorrow.

Hosted by the Ohio AgriBusiness Association, in partnership with Shift-ology Communication, the LAUNCH program is geared to help Ohio agribusinesses **Elevate People, Elevate Ideas and Elevate the Industry.** The LAUNCH program consists of two sessions of educational programming, three days each, held in January and February 2020.

Target: Scholarships Supports Ag Students

The OABA Educational Trust held its second annual Target: Scholarships event on Sept. 13 at the Cardinal Center in Marengo, Ohio. Seven teams comprised of OABA member company employees spent the day on the range to support Ohio's agribusiness students. Congratulations to the Deerfield Ag Services/Corteva Agriscience team for winning averaged high point team, and to John Beckwith for high point individual with 71/100. Thank you to KOVA of Ohio for preparing and sponsoring our lunch, your continued support of the Ed Trust is appreciated!



4R Program At a Glance

52 Certified Branch Facilities
40 Facilities in WLEB
3.07M Total Acres Serviced
1.9M Acres Serviced in WLEB
7,070 Total Clients Serviced

Industry in Action



OABA Industry Education Committee Chairman was inducted into the Ohio Ag Hall of Fame in August.



OABA held three ODA-approved Grain Grading Schools throughout the state this summer.



Members discussed Ohio Grain Law with ODA Grain Administrator Dave Simmons at roundtable.



Seven teams comprised of OABA member companies participated in Target: Scholarships.